

Recreation Dealers Training Schedule 2018-2019

Ask how you can buy 3 seats for one or multiple workshop(s) and get a 4th seat free!

GM-Level Training Also appropriate for department managers and other key and/or high-potential people	<u>Total Management 1</u> October 29-November 2, 2018 December 3-7, 2018 January 14-18, 2019 March 25-29, 2019	Sioux Falls, SD Sioux Falls, SD Sioux Falls, SD Sioux Falls, SD	\$2,995 (1 st person) \$2,795 (2 nd person) \$2,595 (3 rd + person)
	<u>Leadership Development Program (5 sessions)</u> session #1: January 15-18, 2019 session #2: April 9-11, 2019 session #3: September 24-26, 2019 session #4: December 3-5, 2019 session #5: February 25-27, 2020	Sioux Falls, SD Ft. Lauderdale, FL Ft. Lauderdale, FL TBD Sioux Falls, SD	Call for pricing
	<u>Next Level Leadership</u> Feb 18-21, 2019	Ft. Lauderdale, FL	\$2,995 (1 st person) \$2,795 (2 nd person) \$2,595 (3 rd + person)
	<u>Effectively Leading & Managing</u> April 2-4, 2019	Ft. Lauderdale, FL	\$2,495 (1 st person) \$2,395 (2 nd person) \$2,295 (3 rd + person)
Department Management Training	<u>Parts & Accessories Management</u> January 15-17, 2019 March 5-7, 2019	Phoenix, AZ Orlando, FL	\$1,895 (1 st person) \$1,795 (2 nd person) \$1,695 (3 rd + person)
	<u>Service Management</u> December 11-13, 2018 February 12-14, 2019 April 2-4, 2019	Orlando, FL Orlando, FL Chicago, IL	\$1,995 (1 st person) \$1,895 (2 nd person) \$1,795 (3 rd + person)
Front-Line Training	<u>Service Writing</u> October 30-November 1, 2018 January 15-17, 2019	Las Vegas, NV Phoenix, AZ	\$1,795 (1 st person) \$1,695 (1 st person) \$1,645 (3 rd + person)
	<u>Win³ Selling</u> February 12-13, 2019 April 9-10, 2019	Las Vegas, NV Sioux Falls, SD	\$995 (1 st person) \$945 (2 nd person) \$895 (3 rd + person)



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Additional dates and locations are added to this schedule on a regular basis. Please visit www.spader.com for the most current schedule. All prices U.S. Funds. Schedule and prices subject to change without notice.

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Farm Equipment Dealers Training Schedule 2018-2019

Ask how you can buy 3 seats for one or multiple workshop(s) and get a 4th seat free!

<p>GM-Level Training Also appropriate for key department managers and other key and/or high-potential people</p>	<p><u>Total Management 1</u> October 29-November 2, 2018 December 3-7, 2018 January 14-18, 2019 March 25-29, 2019</p> <p><u>Leadership Development Program (5-sessions)</u> session #1: January 14-17, 2019 session #1: April 8-11, 2019 session #1: September 24-26, 2019 session #1: December 3-5, 2019 session #5: February 25-27, 2020</p> <p><u>Next Level Leadership</u> February 18-21, 2019</p> <p><u>Effectively Leading & Managing</u> April 2-4, 2019</p>	<p>Sioux Falls, SD Sioux Falls, SD Sioux Falls, SD Sioux Falls, SD</p> <p>Sioux Falls, SD Ft. Lauderdale, FL Ft. Lauderdale, FL TBD Sioux Falls, SD</p> <p>Ft. Lauderdale, FL</p> <p>Ft. Lauderdale, FL</p>	<p>\$2,995 (1st person) \$2,795 (2nd person) \$2,595 (3rd+ person)</p> <p>Call for pricing</p> <p>\$2,995 (1st person) \$2,795 (2nd person) \$2,595 (3rd+ person)</p> <p>\$2,495 (1st person)</p>
<p>Designed for key department managers and other key and/or high-potential people</p>	<p><u>Dealer Candidate Development Program (4 sessions)</u> session #1: January 22-24, 2019 session #2: March 12-14, 2019 session #3: July 23-25, 2019 session #4: November 19-21, 2019</p> <p>session #1: February 27-March 1, 2019 session #2: June 4-6, 2019 session #3: August 13-15, 2019 session #4: October 8-10, 2019</p>	<p>Omaha, NE Omaha, NE Omaha, NE Omaha, NE</p> <p>Indianapolis, IN Indianapolis, IN Indianapolis, IN Indianapolis, IN</p>	<p>\$7,425 per attendee</p>
<p>Department Management Training</p>	<p><u>Aftermarket Management Development Program (2 sessions)</u> session #1 (Parts & Service): December 11-12, 2018 session #2A (Parts): January 22-23, 2019 session #2B (Service): January 23-24, 2019</p>	<p>St. Louis, MO St. Louis, MO St. Louis, MO</p>	<ul style="list-style-type: none"> \$3,400 per attendee (parts or service only) \$3,900 per attendee (both parts and service)



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